Department Goal 2:
- Angela Martin, Breastfeeding Peer Counselor, belongs to the Potter County Breastfeeding Coalition and attends quarterly meetings as her schedule allows. This coalition was formed by Dr. Wust-Smith and Dr. Rigas. Meetings are held at Charles Cole Memorial Hospital, with professional and community member involvement.
- North Central WIC staff belong to the following groups and attend meetings as scheduled: Cameron County Collaborative Board, Potter County Collaborative Board, Elk County Family Resource Network Collaborative Board, Northern Tier Community Action Corp. Health Services Advisory Committee, Early Learning Team of Elk and Cameron Counties and the Salvation Army Networking Group.
- The WIC Director met with management staff at Cen-Clear Head Start Services in Philipsburg. We are currently working on a collaboration to open a WIC clinic at the location of the Clearfield Head Start Program.
- North Central WIC continues to collaborate with the Nursing Program at Indiana University of Pennsylvania (IUP). It is our pleasure to have the opportunity to showcase our WIC Program. We educate the nurses on the benefits of breastfeeding, basic nutrition education, and how WIC partners with other community agencies to promote health and wellness throughout our community.

Department Goal 3:
- All staff participated in the following staff trainings: Customer Service: The Employee’s Guide to Superior Customer Service, Substance Abuse, Bloodborne Pathogens, HemoCue System and Lead Toxicity.
- A Breastfeeding Training was held on August 6 at our North Central offices. All staff participated in the “hands on” training sessions. Pat Panighetti coordinated the training and focused on how to provide optimal breastfeeding support during the early breastfeeding period.

Department Goal 4:
- During this time frame, staff attended and promoted WIC services at the following health fairs/community events: Recovery Resource Fair, DuBois Central Catholic High School Health Fair, Keystone Child Care Providers Fall Festival, Potter County Annual Family Fun Fair, and the IUP Punxsutawney Health Fair.

KEY UPDATES
- Pennsylvania WIC participants are receiving a healthier food package. Children now receive $8.00 (increased from previous $6.00 allotment) each month in a fruit and vegetable voucher and we are now providing 1% or skim milk as the standard for children two years of age and older and enrolled women.
- A total of 4,560 individuals received WIC benefits in July/August/September and 4,458 individuals received benefits during October/November/December.
MISSION/PROGRAM CHARGE

The Pennsylvania WIC Program is committed to improving the health of eligible pregnant women, new mothers, and children by providing nutrition education, breastfeeding support, healthy foods, and referrals to health and social programs during the critical stages of fetal and early childhood development.

ORGANIZATIONAL/DEPARTMENT GOAL

- To increase breastfeeding incidence rates, breastfeeding duration intervals
- To advance WIC’s mission as the premier maternal and child nutrition education program within our communities
- To increase staff expertise in the fields of maternal/child feeding, breastfeeding, and human relations
- To increase enrollment of our target population by providing outreach services to those target areas

PROGRAMS/ACTIVITIES

Department Goal 1:

- The Breastfeeding Peer Counselor Program continues to enhance the breastfeeding education and support provided in the WIC clinic setting. Feedback from participants enrolled in this program has been overwhelmingly positive. Our Breastfeeding Peer Counselors have provided breastfeeding promotion and support to WIC participants on 1,289 occasions during this time frame. The Peer Counselors receive an average of 20 phone calls/text messages each month from WIC clients outside of the regular working hours.
- Our local agency breastfeeding incidence rate has increased by 1.01% over the most recent reporting period. Of the four clinics where the PCs see clients face to face (Coudersport, Harrison Valley, Emporium, and Ridgway), breastfeeding incidence rates are at an average of 70.58%. Our local agency breastfeeding duration saw a slight decrease (down 1.14 weeks) over the recent reporting period. The breastfeeding duration at the PC stationed sites is 17.14 weeks, which is slightly lower than our local agency average.
MISSION/PROGRAM CHARGE

The Workforce Development department is focused on four areas of quality service: 1) All customers will receive a needs assessment to determine the appropriate mix of services, 2) Job seekers and Employers will be provided with workshop opportunities to address training or information needs, 3) Job seekers will be provided financial aid to address technical training needs driven by employer demands and market needs, 4) All customers will have access to job placement services.

KEY ACTIVITIES/OUTCOMES FOR THIS PERIOD

- **PA Workforce Development Association (formerly PA Partners):** PWDA Operation Council/Training committee is developing staff development sessions using Webinars, regional meetings, and conferences to address Business Services, Case Management/Career Counseling, Salesmanship, and Ad hoc reports. A series of training opportunities will be scheduled after the new year and lead up to and include the annual PWDA Conference.

- **Dislocated Worker Training NATIONAL EMERGENCY GRANT (DWT-NEG):** As of November all available OJT funds have been fully obligated in contracts for Dislocated Workers. As of December a request for additional funding through the WIB has been made for On the Job Training and Individual Training Awards.

- **Rapid Response and Job Driven NEG Funds:** North Central Workforce Development has received through the WIB training dollars targeted to dislocated workers for OJT and ITAs.

- **JOB 1st Initiative:** Staff participated in the county based partner focus groups and assisted in the outreach of employers for the employer focus groups in each county.

- **Youth Program:** Staff has actively engaged Business and Education connect activities in the School Districts with Mock interviews, presentations, Career Days, and tours. Employers throughout the six counties have volunteered to in many of the activities as highlighted in the Youth Council report. Full summary is available on the North Central website under Workforce Development.

- **North Central Workforce Development Operations:** Staff profiles have been revised and upgraded to reflect current assignments and duties. A new Business Service Representative position is posted and applications will be reviewed and processed during January 2015.
COMMUNITY DEVELOPMENT/REGIONAL PLANNING
NORTH CENTRAL PENNSYLVANIA REGIONAL PLANNING AND DEVELOPMENT COMMISSION
QUARTERLY REPORT
July—December 2014

MISSION/PROGRAM CHARGE

The Department has been charged with developing integrated strategies and policies for community development and regional planning activities that are consistent with the organizations Regional Action Strategy and Strategic Plan.

ORGANIZATIONAL/DEPARTMENT GOALS

- Promote cooperative efforts among community (county, city and municipal governments) and economic development agencies that advance individual and common interests in targeting commercial, industrial and infrastructure development that is data driven and supported
- Promote quality of life initiatives while safeguarding the region’s assets
- Assess and inventory regional infrastructure needs, including water, sewer, transportation, energy, utilities, recreation, education, healthcare, housing and site remediation
- Expand community outreach and engagement in a range of regional planning and development topics
- Establish and implement a communication plan to update stakeholders and the general public, share success stories, and promote community and regional planning
- Collect, compile, organize, analyze and disseminate data and data procedures needed for regional policy-setting and decision-making using the evolving capabilities of GIS
- Provide a desirable work environment and promote employee excellence

PROGRAMS/ACTIVITIES

- Appalachia Regional Commission/Economic Development Administration (ARC/EDA) - Provides assistance and support to public infrastructure such as water and wastewater system improvements, industrial parks, industrial multi-tenant buildings, access roads to industrial areas, and other similar projects that promote community/economic development and job creation.
- Energy Program - Provides assistance to business, local government agencies and communities to help reduce pollution and save energy.

KEY ACTIVITIES/OUTCOMES FOR THIS QUARTER

- Staff assisted with the presentation by David Dominick, Program Specialist with the Pennsylvania Treasury, on the PA 529 College Savings Program. The target audience for this program was local businesses and how they could enhance their employees’ benefits package through this program.
- Staff along with several partners from across our region attended Governor Corbett’s Jobs 1st Summit in Pittsburgh.
- Susie and Pam toured Embassy Products in Emporium. They were impressed by the dedication and commitment of management and their plans for growth.
- At the request of local employers, the NCWIB hosted a seminar titled “Attracting and Recruiting the Next Generation” on September 23 at North Central. Elizabeth Cipolla of The Change Agent-SEE Leadership Company successfully won the bid to provide the training for the Manufacturing and Healthcare Industry Partnerships as well as other interested individuals from a variety of agencies. The training sessions were very well received.
- Susie, as a member of the Executive Committee, attended a meeting with the Pennsylvania Workforce Development Association and Governor Elect Tom Wolfe’s Policy Director to discuss a strategy for collaborating with workforce development.
- Susie and Blythe attended the ARC Youth Conference in Alabama. This conference provided some great models of programs and services from other areas that have proven successful in serving youth.
- WIB staff also participated in the WIB Symposium in State College. This annual conference provides a great forum for WIB staff and members to hear about best practices as well as experts in the field. Bob Esch and Sharon Engle, from the WIB, participated on panels at the conference regarding business engagement and the skill shortage. Many thanks to Bob and Sharon for their participation and dedication.
- Susie, Pam and Joe met with Senator Scarnati’s staff, Mark Adams. We introduced Joe Shields to Mark and explained the services that he will be providing to our schools as well as provided an update on all of the other projects we have going on.
- Susie was named as a Board of Trustee for the Rural Regional College Initiative. She was honored to be appointed and looks forward to the opportunity this will bring to our residents.
apprenticeships was discussed. A follow-up meeting was held on January 14, 2015, with employers to discuss this training opportunity in more detail. Employers were very supportive of this initiative moving forward and hopeful that it will help meet their workforce needs.

- **Business and Education Connect:** Hired two Career Counselors through our ARC Grant for Clearfield and Jefferson Counties. The purpose of these positions is to help youth develop individual Career Plans based on labor market information and a thorough assessment. School Districts have been overwhelmingly supportive.

- **North Central JOBS! – Jobs 1st Grant:** WIB staff, Pam Streich, has been responsible for oversight of the implementation of the Jobs 1st Grant. To date, stakeholder and employer focus group meetings were held in each county facilitated by our consultant, Strategy Solutions. December 12 is a meeting of the partners to discuss the results of the focus groups and employer surveys and to establish goals and strategies moving forward in a collaborative effort.

- **Appalachian Higher Education Network:** Visited our region on November 17 – 19. Susie and Pam have been members of this network for over two years. The Network wanted to come to our region to learn more about the workings of workforce and economic development, with most representatives from an education background.

- **Appalachian Higher Education Network:** Visited our region on November 17 – 19. Susie and Pam have been members of this network for over two years. The Network wanted to come to our region to learn more about the workings of workforce and economic development, with most representatives from an education background. We had an aggressive agenda and those participating were thankful for the information and preparation. Many thanks to all of our partners who helped make this a successful event.

- **D2PA Entrepreneurship Clubs:** Contracted with 12 school districts in our region to form clubs to introduce entrepreneurship in our high schools. The grant provides seed money to get the club started. There were many great ideas submitted by our schools. Key to the success of the business start-up is a strong curriculum supporting the development of a business plan. Schools that didn’t have anything specific in place were able to use the Junior Achievement Company Program.

- **Cameron County School District:** Susie, Pam and Joe went on a tour of the Cameron County School District’s Tech Ed Lab with Commissioner Jim Thomas. We were impressed by everything they are doing in the school and had the opportunity to watch an object being made on their 3D Printer. We always look for ways to collaborate with our schools and the more we know about the resources our schools have to offer the better we can collaborate on projects.

Youth Council/Regional Career Education Partnership
- Regrettfully approved the resignations from the following NCWIB Youth Council Members: Mr. David Wishard, Superintendent of Galeton Area School District.

Quality Assurance/Continuous Improvement
- Staff worked with the Site Administrators to prepare Resource Sharing Agreement Budgets for the program year.
- Regrettfully accepted the retirement of Joe Kulick, Regional CareerLink Coordinator for the WIB. Joe was a part of the North Central Team for 22 years. He will be missed.

- **Municipal Technical Assistance Program (MTAP)** – Assists local governmental agencies with information technology, software and related training services.

- **Local Technical Assistance Program (LTAP)** – Promotes transportation technology through training, technical assistance and other customer services to elected municipal officials and their staff.

- **Transportation Planning** – Provides a forum where federal, state, regional and local decision makers identify issues/opportunities, conduct studies and make informed recommendations regarding the programming and implementation of transportation projects.

- **Geographic Information System (GIS)** – Collaborates with governmental agencies, community and business leaders as well as internal North Central departments to provide access to high quality geographic information.

- **Community Development/Regional Planning** – Encourages the exchange of meaningful strategies on how communities can soundly manage growth and development to efficiently and effectively link land use, transportation, and economic development decision making at a regional level (Greenway Planning, PA Wilds, etc.).

**KEY ACTIVITIES/OUTCOMES FOR THIS PERIOD**

The Community Development Department remains extremely active and during the past six months, staff continued to promote cooperative efforts between community and economic development agencies throughout the region. As the progress report will indicate, outreach and engagement in a range of regional planning, tourism, and municipal assistance took precedence, including the continued monitoring and participation in activities related to the Community Development, Municipal Assistance and infrastructure impacts.

Below you will find additional core program activities for the quarter:

**A. Appalachian Regional Commission**

During the During the July – December reporting period staff were involved in four different projects seeking fiscal year 2015 Appalachian Regional Commission funding consideration and follow up work on five applications that were submitted in 2014, four of which received funding approval. In addition, efforts were undertaken to re-allocate $200,000 in ARC funds from the Port Allegany Flood Management Project to another project in McKean County. The five projects are listed below:

**Partnerships for Regional Economic Performance (PREP):** This project provides funding for the North Central Pennsylvania Regional Planning and Development Commission and its regional partners to pursue initiatives that will improve the business and economic climate of the region. Some of these initiatives include creating
Employment opportunities, encouraging capital formation, facilitating access to technology, accessing new market opportunities, creating new business opportunities, retaining youth in the Appalachian region, facilitating entrepreneurial development and increasing tourism opportunities.

- Appalachian Regional Commission: $285,000
- Partnership for Regional Economic Performance: $285,000
- Total: $570,000

This project was approved during the reporting period.

Bradford Regional Airport Multi-tenant Center Two: This project is the development of a second multi-tenant building at the Bradford Regional Airport to attract new and or start-up businesses that would like to be located near the airport in McKean County. A 20,000 square foot facility is being planned and if funded would begin construction in 2015.

- Appalachian Regional Commission: $200,000
- Pennsylvania Department of Transportation: 950,000
- USDA Rural Business Enterprise Grant: 50,000
- Applicant Loan: 600,000
- Applicant Equity: 100,000
- Total: $1,900,000

This project was approved during the reporting period.

Brookville Town Square Development Project: The project involves the clean-up and remediation of an environmentally hazardous .44 acre site in the middle of downtown Brookville’s historic district. Once remediated, the site will create a gathering place for community festivals, performances, exhibits, farmers market, and additional parking on the north side of the site adjacent to the Jefferson County Courthouse.

- Appalachian Regional Commission: $150,000
- Pennsylvania DCNR: 380,000
- Local Funds: 315,250
- Total: $845,250

This project remains pending as of December 31, 2014.

Job Shadow/Work Experience Opportunity: This project will acquaint youth with the world of work experience by allowing them to see firsthand what a job entails and what employers are looking for in future employees.

- Appalachian Regional Commission: $45,000
- WIA Title 1: 45,000
- In-kind Services: 25,000
- Total: $115,000

This project remains pending as of December 31, 2014.

- Regional workforce/economic development coordinated planning and service delivery strategies are required
- One-stop operator is selected through competitive process and can be a consortium
- Core and Intensive services at the PA CareerLink are combined into a single category of “Career Services”

- The Pennsylvania Workforce Development Association held Webinars for five Wednesdays highlighting the various sections of the Workforce Innovation and Opportunity Act (WIOA). These sessions were very helpful for staff to gain a better understanding of the changes that will need to be made under the new law.
- The WIB Retreat was held on October 1 at the Red Fern in Kersey. Members participated in a learning session of the new legislation – the Workforce Innovation and Opportunity Act then moved into a labor market discussion focusing on what our data is telling us in relation to the requirements of the new law. The afternoon was then dedicated to a strategic planning session and prioritizing our next steps over the next couple of years.
- At our January 2015 meeting, members discussed the results of the retreat in more detail and narrowed down two to three action items within each major theme.
- The following WIB members were reappointed with a new term of November 1, 2014, through October 31, 2017: Sharon L. Engle, Catherine M. Grove, John S. Sutika, Renee A. McKimm, James E. O’Mara, JoAnne Ryan, William H. Weaver, III, and Stacy L. LoCastro.
- Welcomed new members: CorrineChristoff with Metaldyne, Tonya Corsey with First Citizens Community Bank, Brenda Freeman with Galetton Area School District, David Steele with the Office of Human Services, Inc., Area Agency on Aging, Joseph Q. Williams representing the Cameron County Veterans Affairs, and Bruce A. Jones with the Bureau of Workforce Development Partnership, Central Region.
- Regrettfully approved the resignation of Bob Tami due to retirement, Howard Mark Moore, Melanie A. Johnson due to a job change and Linda D. Shell due to reassignment to another region.
- Collaborated with the PA CareerLink Operator and Site Administrators in the development of Business Plans for each of our comprehensive centers. This was a requirement of the PA Department of Labor and Industry’s Workforce Policy.

Planning

- Industry Partnerships: Both our Manufacturing and Health Care Industry Partnerships were funded at $78,150 for each partnership by the Pennsylvania Department of Labor and Industry. Incumbent worker training will occur after the first of the year. RFQs went out in early January 2015.
- Die Setter Training: In collaboration with Jeff Tech, WIB staff initially held a meeting with our Powdered Metal companies to discuss the need for Die Setter Training in September 2014. There were over 12 individuals from manufacturing at the meeting and much was discussed. There was a consensus that training was needed. In addition, the possibility of training in the high schools as well as registered
MISSION/PROGRAM CHARGE

The North Central Workforce Investment Board is one of 22 Boards across Pennsylvania. The mission of the NCWIB is to provide the leadership necessary to ensure we have an educated and skilled workforce that exceeds the workforce needs of local employers.

ORGANIZATIONAL/DEPARTMENT GOAL

- The established One-Stop Pennsylvania CareerLink® Centers will be improved continuously resulting in reduced bureaucracy and increased cost efficiency
- Employer and job seeker customers and the community at large will know about and use the Workforce Investment System and will understand its strong ties to economic development
- The customer and market-driven Workforce Investment System and the Pennsylvania CareerLink® Centers will have high and improving customer satisfaction rates from employer and job seeker customers
- A proactive and comprehensive portion of the workforce System will be developed that will identify and meet the emerging needs of employer organizations facing company survival and/or expansion
- The North Central Workforce Investment System will meet and exceed the federally mandated performance measures, and will ensure that this does not negatively impact achievement of the other goals

PROGRAMS/ACTIVITIES

WIB Board

- The Workforce Innovation and Opportunity Act was passed by both the House and Senate then signed into law on July 22, 2014, by President Obama. Key highlights of this legislation include:
  - Reauthorizes the legislation through 2020
  - Effective on July 1, 2015
  - Reduces the size of Boards – one-stop partners are no longer required
  - Local area designation – “grandfathered” first two years then up to performance, etc.

North Central Business and Education Connect: The purpose of this project is to prepare youth for future employment in the region by matching employer skill requirements/needs with educational institution training initiatives so as to prepare youth in a relevant way for the future world of work and to retain them in the region

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<tr>
<th>Grantor</th>
<th>Amount</th>
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<tr>
<td>Appalachian Regional Commission</td>
<td>$108,000</td>
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<tr>
<td>Workforce Investment Act</td>
<td>20,000</td>
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<td>Local Industry Partnership</td>
<td>80,000</td>
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<td>Total</td>
<td>$216,000</td>
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This project was approved during the reporting period

Previously approved Project: Port Allegany Flood Management Project: This project was approved by ARC in September 2012. On April 2013, the U.S. Department of Agriculture (USDA) wrote Port Allegany a letter indicating that if they were to administer the ARC funds in this project they would basically have to be involved in the entire project, not just property acquisition for the proposed flood protection dike. USDA indicated they would also have to be involved in a Class II Environmental Assessment for the entire project. This was unknown at the time of the funding application submission and these issues could delay the project 18-24 months. One June 5, 2013, the Port Allegany Borough Manager wrote a letter to the ARC staff in Harrisburg requesting guidance about having another federal agency consider administering the ARC grant such as the Community Development Block grant program (CDBG).

During the fourth quarter of 2014, another project in McKean County was identified to use the $200,000 approved for Port Allegany. This project is the proposed McKean County Communications Tower, and ARC funds would be used for equipment required to make the tower functional. Total estimated cost for this project is $466,747. A local share of $266,747 would be providing matching funds to the $200,000 in ARC funds, if approved.

A full application is due January 30, 2015

New Projects for Fiscal Year 2015

Partnerships for Regional Economic Performance (PREP): This project provides funding for the North Central Pennsylvania Regional Planning and Development Commission and its regional partners to pursue initiatives that will improve the business and economic climate of the region. Some of these initiatives include creating employment opportunities, encouraging capital formation, facilitating access to technology, accessing new market opportunities, creating new business opportunities, retaining youth in the Appalachian region, facilitating entrepreneurial development and increasing tourism opportunities.
Appalachian Regional Commission $285,000
Partnership for Regional Economic Performance $285,000
Total $570,000

A full application is due April 3, 2015

Lock Haven University Clearfield Campus Simulated Learning Lab: This project would provide high fidelity computer simulation training to nursing, health, education, physician assistant students, regional health care providers and first responders. An existing classroom space would be converted to a simulation lab with complete patient care rooms, wall systems and equipment, a medication room, five high fidelity mannequins, and a nurses station to replicate a hospital setting.

Appalachian Regional Commission $150,000
Local Funds 150,000
Total $300,000
This project was withdrawn in November 2014 for future consideration

Bradford Regional Airport Industrial Park Access Road: The purpose of this project is to provide internal road access off PA Route 59, infrastructure and utility connections to three industrial sites and make them “shovel ready.” The road would be 1,800 feet in length and be an initial step in developing the 82-acre industrial park at the airport.

Appalachian Regional Commission $800,000
Applicant Loan 239,000
Total $1,039,000

A full application is due January 30, 2015

U.S. Route 219 & PA Route 28 Intersection Project/Access Road: The project consists of a new 700 foot long access road directly north of the U.S. Route 219 and PA State Route 28 intersection in Brockway, PA. The access road is part of a $3,300,000 combined intersection and access road project that will mitigate traffic congestion in the area.

Appalachian Regional Commission $1,413,000
Local Fund 157,000
Total $1,570,000

A full application has not been requested at this time

B. Economic Development Administration

During the July – December reporting four Comprehensive Economic Development Strategy (CEDS) meetings were held, the status of the Jefferson County Business Park occurred, technical assistance was provided to prospective applicants, and work continued on implementing the new five-year Comprehensive Economic Development Strategy that was approved in March 2013.

• We continue to provide “last mile” solutions to remote locations via our relationship with the State Broadband Unit. Ironically the majority of new installations occur during the winter months after the holidays. We did connect three additional clients at four separate location:
  o BRICO Communications – This site, located in Tioga County, uses our network to transmit voice to their radios.
  o PA Communications – two sites in strategic locations for radio and data.
  o Eastern Sintered Alloys – Manufacturing firm in St. Marys Industrial Park. Converted from DSL to increase bandwidth.
KEY ACTIVITIES/OUTCOMES FOR THIS PERIOD

• The Online Business and Technology Training (OBTT) initiative has moved along at a rapid pace. The project was extended to January 31, 2015, and our numbers continue to increase at a steady pace. North Central has already exceeded the expected deliverables stated in our contract. Below is the latest State Goal Matrix along with the marketing and outreach events for the two regions we cover.

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<th>OBTT Goal Calculator - Update 12/2/14</th>
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<td>TOTALS</td>
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* Out of region admin

- Northwest Planning Commission
  o Clarion SBDC Newsletter – circulation – 11,000
  o Northwest Regional Planning Newsletter – circulation – 3,000
  o Presentation to LTAP, Youngsville Borough, Youngsville, PA
  o Presentation to LTAP, Vernon Township, Crawford, PA

- North Central Planning Commission
  o Presentation for Jefferson County Annual Convention (PSATS), Falls Creek, PA
  o Presentation to Priority First Credit Union, DuBois, PA
  o Presentation at Wilcox Public Library
  o Presentation for Potter County Annual Convention (PSATS), Coudersport, PA
  o Presentation to Priority First Credit Union, Brockway, PA
  o Presentation to Army Corps of Engineers (PTAC), Ridgway, PA

Jefferson County Business Park: The project involves providing infrastructure to a 166 acre site north of Interstate 80 at the intersection of Interstate 80 and PA Route 28 (exit 81) in Jefferson County. Construction of infrastructure to the site was delayed in 2014 due to delays in obtaining the necessary permits. The $616,850 project is now expected to bid and go to construction in the summer of 2015.

July 16, 2014 CEDS Meeting: The purpose of this meeting was to discuss various projects seeking Appalachian Regional Commission funding consideration, the status of the Jefferson County Business Park, and regional economic statistics. The meeting’s guest speaker was David Mitchell, Governor’s Northwest Regional Office in Erie, Pennsylvania. His topic focused on the new 2014-2015 Pennsylvania State Budget recently approved the macro-economic challenges the state faces in balancing revenues with expenditures and funding programs for the Department of Community and Economic Development and the Department of Conservation and Natural Resources.

September 17, 2014 CEDS Meeting: The purpose of this meeting was to discuss several funding initiatives recently released by the Economic Development Administration including the i6 Challenge for entrepreneurial ventures, Science and Research Park Development Grants, and Cluster Grants for Seed Funds. Guest speakers were Mike Setlock and Kim Warner of the United States Army Corps of Engineers to discuss the $132.5 million restoration of the East branch Reservoir bordering Elk and McKean counties. Part of the discussion involved using some local sub-contractors to work with the prime contractor, Layne Christensen of Ruthen Glen, Virginia, on this project to provide local jobs and business to area firms.

October 20, 2014 CEDS Meeting: The purpose of this meeting was to discuss available acreage in the industrial parks in the six-county region, the new EDA application schedule, and an update on the Jefferson County Business Park. Guest speaker for the meeting was Jeffrey Kitka, Vice president, National Fuel Gas Supply Corporation. Mr. Kitka provided an overview and Power Point presentation on National Fuel’s Northern Access 2016 Project, a 97 mile pipeline project through the region, costing approximately $410 million. Natural gas from the Marcellus Shale deposit will be transported from the region to western New York to serve that and the Canadian marketplace.

December 15, 2014 CEDS Meeting: This meeting was held to discuss possible EDA projects for submission in 2015 and some updated regional statistics. Three guest speakers were present: Rob Swales, Chief Executive Officer, Clearfield Economic Development Corporation, discussed the Clearfield Riverwalk Project and possible EDA funding participation; David Mitchell, Director, Governor’s Northwest Regional Office in Erie, PA, discussed Governor Tom Corbett’s accomplishments and important issues facing new Governor Tom Wolf; and Susie Snelick, Director, Workforce Investment Board at North Central, who discussed the recently approved Business and Education Connect project to begin in the region in 2015.
Implementing the Five Year Comprehensive Economic Development Strategy:
Efforts continued to implement this five-year plan approved in March 2013. Joint meetings with the Workforce Investment Board, and coordination with the Commission’s Rural Planning Organization (RPO) with access road projects were held during the period. Coordination of two access road projects and linking transportation planning with economic development remained a high priority of these programs. A workshop was attended on October 30 in St. Marys to discuss the Jobs First Program and Business and Education Connect with regard to CEDS planning.

Other Technical Assistance: Additional technical assistance was provided to various inquiries for state and federal funding for municipal economic development projects. Site visits were made to review a project’s location and physical layout, and update U.S. Census information was provided to individuals, government institutions, non-profit organizations, and businesses during the period.

C. Energy

During the July-December reporting period, various work program activities for the Energy program involved the following:

- Continued discussions with Bigler Township/Clearfield County regarding previously completed energy assessment. Scheduled meeting in January-February due to upcoming PUC decisions regarding updates to Act 129 eligible projects for municipal governments.
- Review with Decatur Township regarding traffic signal upgrade for intersection in the township awarded under the Automated Red Light Enforcement (ARLE) Program as administered by the Pennsylvania Department of Transportation (PennDOT).
- Discussions with Pennsylvania Department of Environmental Protection (PA DEP) regarding submissions by First Energy for changes to Act 129 and how may impact communities and/or business in our region served by this utility.
- Public sector energy evaluation/update:
  - Bigler Township/Clearfield County – Possible upgrade of lighting/insulation/construction from previous work performed from initial energy report.
  - Decatur Township/Clearfield County – Thermal review of insulation as they have concerns of moisture penetration in area where they have geothermal system in place funded through a previous PA DEP program (PA Conservation Works!).
- Private Sector energy evaluation/update:
  - Carlson Auto Repair/Clearfield County – upgraded electrical lines and lighting throughout building to include T-8 lighting. Also added mechanical ventilation system through structure to move ambient air from furnace room to service bays that allow additional heat to move within structure thereby heating the bay areas of the garage and also reducing the amount of energy used by the furnace to push warm air into
To provide quality services, and support in employment, training, employee relations, benefits, compensation and safety. Create and maintain a foundation which will enable North Central to promote the development, the involvement, and the retention of its employees to ensure customer satisfaction.

**ORGANIZATIONAL/DEPARTMENT GOAL**
- Make quality a part of the way we work
- Improve efficiency and effectiveness and employ technology and methods which enhance service, communications and productivity
- Help make North Central a great place to work - professionally and personally

**KEY ACTIVITIES/OUTCOMES FOR THIS PERIOD**
- The Stackpole Hall/PHEAA summer interns finished their summer jobs program with the last students leaving on August 13.
- We decided to go with Highmark Blue Edge as our new dental carrier effective September 1, since MetLife Dental came in with a significant increase.
- Pat Panighetti, who worked as a CPA in our WIC Department, retired on September 25, after working for North Central for 31 years.
- The audit on North Central’s 403B Retirement Plan was finalized on October 10. The Form 5500 was submitted to the DOL.
- Joe Kulick retired on October 23 after working for North Central for 22 years. Joe worked in the WIB Department as the Regional CareerLink Systems Coordinator.
- We hired Deb Delhunty full-time as an Administrative Assistant effective November 10. Deb had been working part-time at the receptionist desk since March of 2011.
- We hired two full-time Career Counselors for the WIB Department based in Clearfield and Jefferson Counties. Joseph Shields was hired on November 24 to work in Jefferson County and Joseph Royer was hired on December 22 based in Clearfield County.
- On December 8 we hired Heather Yarger in our WIC Department as a full-time Nutrition Aide.
- North Central has started the process of soliciting Requests for Proposals for auditing services on the MassMutual 403B Defined Contribution Plan.

• Continued promotion of:
  - North Central Energy Assistance Program
  - PA DEP Alternative Fuel Incentive Grant (AFIG) program
  - PennDOT programs:
    - Automated Red Light Enforcement (ARLE) program
    - Green Light Go program
• Venues for promotion of all programs in discussions, workshops, seminars and/or meetings:
  - Greater Jefferson Area Council of Governments Meeting
  - McKean County Township Association Meeting
  - Clearfield County Township Association Meeting
  - Jefferson County Township Association Meeting
  - DuBois Chamber of Commerce After Hours Mixer
  - Western Pennsylvania Conservancy

**MTAP/LTAP**
During the July-December reporting period, various MTAP and LTAP training and technical assistance activities took place:

**MTAP**
- Promoted the MTAP and LTAP programs at:
  - Greater Jefferson Area Council of Governments Meeting
  - McKean County Township Association Meeting
  - Clearfield County Township Association Meeting
  - Jefferson County Township Association Meeting
  - Western Pennsylvania Conservancy
- Provided 13 technical assistance responses to the following municipalities:
  - Beccaria Township/Clearfield County
  - Corydon Township/McKean County
  - Ceres Township/McKean County
  - Ridgway Township/Elk County
  - Eldred Township/McKean County
  - Greater Jefferson Area Council of Governments/Jefferson County Conservation District/Jefferson County
  - Coudersport Borough/Potter County - 2
  - Decatur Township/Clearfield County – 2
  - Lawrence Township/Clearfield County

into the area. This small cost system reduces the amount of energy the furnace has to use to keep the facility at a stable temperature during the colder months, thus reducing gas usage. Initial indications to date reflect approximately $1,500.00 in savings in utilities.

• Continued promotion of:
  - North Central Energy Assistance Program
  - PA DEP Alternative Fuel Incentive Grant (AFIG) program
  - PennDOT programs:
    - Automated Red Light Enforcement (ARLE) program
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  - Greater Jefferson Area Council of Governments/Jefferson County Conservation District/Jefferson County
  - Coudersport Borough/Potter County - 2
  - Decatur Township/Clearfield County – 2
  - Lawrence Township/Clearfield County
• Upgraded various pieces of technology via North Central reimbursement process to:
  o Corydon Township/McKean County - $401.71
  o Eldred Township/McKean County - $600.00
  o JeffCOG/Jefferson County Conservation District/Jefferson County - $300.00
  o Ridgway Township/Elk County - $431.50

**LTAP**
Provides local government officials and employee’s technology transfer and technical assistance opportunities regarding safety and maintenance issues for their local road programs. Activities this past quarter included:

- Training (40 registered/26 attended):
  o Roadside Safety Features/Brady Township/Clearfield County
  o Traffic Signs/Cameron County
  o Winter Maintenance/Coudersport Borough/Potter County

- Technical Assistance
  o Johnsonburg Borough/Elk County/Traffic Counts
  o Coudersport Borough/Potter County/Traffic Signs
  o Coudersport Borough/Potter County/Speed Study
  o Ridgway Township/Elk County/Traffic Signs
  o Curwensville Borough/Clearfield County/Guiderail
  o Curwensville Borough/Clearfield County/Drainage and Asphalt

**E. Transportation**

During the July-December reporting period, primary activities for the Transportation Program involved working with PennDOT and the Rural Planning Organization’s Transportation Committee regarding the FY 2013 Transportation Improvement Program, Long Range Transportation Plan and Linking Planning and NEPA.

- Participated on numerous PennDOT Work Group activities regarding Linking Planning and NEPA
- Continued activities related to “Engage North Central PA”, on online town hall forum to seek citizen input on planning activities. 209 registered to date
- Participated in U.S. 119 meeting to discuss transportation concerns and new project opportunities
- Answered public comments related to the Draft Public Transportation-Human Services Coordination Plan project and finalized plan
- Began conversations with RJ Corman and B&P Railroad and regarding re-establishing connect between DuBois and Curwensville
- Participated in Federal OMB Circular Training

- Regional impact of the KOZ program in 2014 was the following: 785 full time jobs located with a designated KOZ area, $37 million in public and private investments in KOZ businesses, and an average wage of $22.32.

**PREP Partnership for Regional Economic Performance**

- North Central PREP is currently soliciting nominations for the 2015 Governors ImPAct Awards. Award categories include Community Impact, Entrepreneurship Impact, Export Impact, Small Business Impact, and Jobs First Impact. A regional event recognizing all the nominees will be held in May 13 in advance of the Governors event on May 21 in Hershey.
The Layne Christensen Company Outreach Open House in November 2014 was the most memorable success story for this period. Layne was awarded $132.5 million from the U.S. Army Corps of Engineers for the East Branch Dam Cutoff Wall construction project in Wilcox, PA. In cooperation with Congressman Glenn ‘GT’ Thompson’s office, Layne Christensen Company and the U.S. Army Corps of Engineers, an open house was planned to be hosted by North Central with the intent to reach out to the community for employment and supplier opportunities that are expected to occur over the four year period of the project. The event was the first of its kind in the North Central PTAC history. Traditionally, the opposite occurs, the PTAC connects suppliers with the government. This event targeted job seekers seeking employment opportunities and potential suppliers/subcontractors for work to be completed. Housing was noted as another substantial need as more than half of the workers are specialists being brought in from outside of our region. The event brought in nearly 80 attendees; 58 of them completing registrations. Of the 58 registrations, 43 of them were supplier registrations and 15 of them were job seeker registrations. A total of 20 new clients were added to the PTAC from this event alone.

Participating agencies in the event included: Layne Christensen Company, the U.S. Army Corps of Engineers, Congressman Thompson’s office, Layne Christensen Company and the U.S. Army Corps of Engineers, open house was planned to be hosted by North Central with the intent to reach out to the community for employment and supplier opportunities that are expected to occur over the four year period of the project. The event was the first of its kind in the North Central PTAC history. Traditionally, the opposite occurs, the PTAC connects suppliers with the government. This event targeted job seekers seeking employment opportunities and potential suppliers/subcontractors for work to be completed. Housing was noted as another substantial need as more than half of the workers are specialists being brought in from outside of our region. The event brought in nearly 80 attendees; 58 of them completing registrations. Of the 58 registrations, 43 of them were supplier registrations and 15 of them were job seeker registrations. A total of 20 new clients were added to the PTAC from this event alone.

Participating agencies in the event included: Layne Christensen Company, the U.S. Army Corps of Engineers, Congressman Thompson’s office, three PTAC centers (North Central, Northwest PA and Southern Alleghenies), the PA CareerLink®, the Clarion SBDC, and many departments of North Central. The event was well received by the agencies and the community.

KOZ

- Worked with business owners throughout the region to discuss and confirm KOZ benefits for applicable parcels that they are interested in purchasing and reviewed the benefits for their business for operating in a zone.
- Fielded inquiries regarding extension of benefits for certain vacant parcels in the region.
- Worked with the state and county tax assessment offices to update correct parcel id and mailing address of numerous KOZ sites.
- Followed up with local subzone coordinator regarding recent sale of a vacant KOZ parcel scheduled to be developed.
- Performed an additional follow up with local subzone coordinators to remind those businesses and property owners who have not yet filed for 2014 benefits to do so.
- Assisted business/property owners with completing online applications as needed.
- Reconciled records for 2014 KOZ filings for both real property and business owners operating in a KOZ.

- Provided 74.23 hours of counseling services to 23 businesses.
- Sponsored/co-sponsored/participated in three training events – Pennsylvania International Week, Doing Business with the U.S. Forest Service, and the Layne Christensen Company Outreach Open House.

Coordination with Elk and Cameron Counties on the West Creek Trails Transportation Alternative Project.
- Participated in a PennDOT Long Range Transportation Plan & Comprehensive Freight Movement Plan.
- Officially adopted the FY 15-18 TIP.
- Completed Road Data Collection in Jefferson and Clearfield Counties. All six counties’ roads and bridges have been collected and submitted to Central Office through Mobile Application.
- Public Participation Plan review to include two translation services used and submitted to local Spanish instructor for review.

F. GIS

During the July-December reporting period, various work activities that took place for the GIS program involved the following:

- Continued GIS support for McKean and Cameron County (Asset Management).
- Finalized work on Parcel Re-alignment project in McKean. Continued working on Cameron County.
- PennDOT Local Data Collection:
  - Completed local road data collection within Cameron, Elk McKean and Potter County.
- Continued local road data collection in Jefferson and Clearfield County.
- Participated in PennDOT Next Generation (PNG) Governance and Implementation Team Meetings.
- Participation in PEMA Regional GIS Task Force activities.
- Provided mapping and technical support for PA State Snowmobile Association (PSSA).
- Completed PA Artisan Trail Story Map for the PA Wilds.
- Continued comprehensive asset management system for the Borough of Coudersport, Coudersport Water Authority, and Coudersport Sewer Authority.
- Met with Ridgway School District on September 15 regarding emergency response and access management.

G. Community Development/Regional Planning

During the July-December reporting period, various activities took place in regard to community outreach and engagement in a range of regional planning, tourism and municipal assistance:

- Continued regional discussion regarding integrating regional Land Use, Transportation and Economic Development strategies and project prioritization into regional planning processes.
• Continued Implementation of the North Central Greenways Mini-Grant Program, including maintenance of Greenway website
• Attended meetings and held discussions with various stakeholders regarding potential Greenway projects, to include project closeout field views
• Met with Headwaters RC & D staff regarding proposal to develop the Knox and Kane Railroad. Numerous follow up telephone conversations on possible future grant applications through Multimodal Fund, TAP and DCED ARC
• Met with City of DuBois and Sandy Township representatives regarding efforts to handle traffic congestion
• Conference call meeting on report of outcomes of efforts to handle traffic congestion
• Continued Implementation of the North Central Greenways Mini Grant Program, including maintenance of Greenway website
• Met with City of DuBois and Sandy Township representatives regarding efforts to handle traffic congestion
• Continued managing regional Greenway Program. All North Central Greenway Mini Implementation grant projects (Round 1: DCNR) are under contract – Closed December 31, 2013:
  - Redbank Valley Trails - $25,000 (Reimbursement requested: $25,000) – ext. 5/31/14 - DONE
  - Curwensville Lake Dog Park - $24,532 (Reimbursement requested: $14,528.27) - DONE
  - Cameron County Trail Town Planning - $8,000 (Reimbursement requested: $8,000) DONE
  - DuBois Redevelopment Beaver Meadow Sign-$6,710 (Reimbursement requested: $6,710) - DONE
  - Beaver Meadow Walkway Trailhead - $25,000 – (Reimbursement requested: $25,000) - DONE
  - Clarion River Water Trail Map - $3,500 (Reimbursement requested: $3,500) - DONE
  - Smethport Shawmut Trail Loop - $19,973 (Reimbursement requested: $17,086.50) ext. 5/31/14 DONE
  - Smethport Shawmut Trail Development - $8,890 (Reimbursement requested: $8,890) - DONE
  - Tuna Valley Trail Improvement - $10,000 (Reimbursement requested: $10,000) - DONE
  - Austin Dam Project - $18,395 (Reimbursement requested: $18,250) - DONE

Total Amount - $150,000.00
Approved Projects - $150,000.00
Reimbursements requested to date: $136,964.77

Note: All projects are closed out

DEP Projects Rounds 1-4 – Must be closed by December 30, 2014

DEP Projects Currently Under Contract

- McKean County Conservation District - $40,000 (Reimbursement requested: $0)
- Brockway Borough Municipal Authority-$21,250 (Reimbursement requested: $21,250) - DONE
- Assisted the Office of International Business Development in hosting the Webinar-Export Opportunities to Australia and New Zealand. The Webinar featured Angela Foley, the Commonwealth’s Authorized Trade Representative in Australia. Ms. Foley provided an overview of the countries’ business climate and economy, trade between US-Australia and US-New Zealand sectors that presented the greatest potential for US exporters and sample opportunities for each country.
- North Central Export, North Central PREP, Clearfield EDC and Jefferson County EDC, in cooperation with World Trade PA Center for Direct Investment, hosted a delegation from Mitsubishi Materials Corporation, Japan on October 13-14, 2014. The delegation was comprised of 14 high level executives from the various divisions within Mitsubishi Japan to include: Corporate Marketing & Business Development, Basic Product Sales, the Carbide and Tool Division, Advanced Materials & Tools, Films and Coatings, Drilling and Natural Resources – Environmental and Energy. The delegation started their visit in Centre County with a presentation by the Marcellus Center for Outreach and Research – Penn State University. The agenda included site visits in both Clearfield and Jefferson Counties. North Central PREP assisted both county PREP Partners in hosting a luncheon reception each day that included company networking. Company participation included Staa Distributing, Global Fabrication, EOG Resources, Pennsylvania Grain Processing, NRG Energy, Orion Drilling, Cactus Wellhead, Miller Welding and ProChem Tech.
- Amber Hancharick, North Central Export Trade Specialist, has achieved the Certified Global Business Professional (CGBP) credential from NASBITE, the National Association of Small Business International Trade Educators. The CGBP exam is a 150-question test that confirms knowledge in international trade and assures that individuals are able to practice global business at the professional level as required in today’s competitive environment. North Central Export Staff is now fully certified as Export Marketing Director Christine Perneski became certified in 2010.
- Export Sales, as tracked via the State funding source, totaled $27,775,535.

Procurement Technical Assistance Program

The Procurement Technical Assistance Center’s mission is to maximize the number of capable companies participating in the government marketplace by determining contracting readiness and assisting business become contract ready. Services offered by the PTAC include: one-on-one counseling, free bid-match services, assistance with registrations and socio-economic certifications, provision of military specifications and standards, and the offering of training/workshops.
- Added 30 new clients:
  - July -- 0 new clients
  - August -- One new client
**Export Marketing Program** - Provides value-added assistance to North Central clients who are interested or engaged in international trade. Reflective of the strategic goals established by North Central, the major objective of the Export Marketing Assistance Program is to assist in job and business creation through an economic development defined program that promotes diversification and advancement in regional growth at the international level.

- **Work Orders**: Work Orders for this reporting period totaled 117. Work Orders capture the counseling assistance that includes the services of the 19 Pennsylvania Overseas Offices which are located in: Australia, Brazil, Canada, Czech Republic, Chile, Mexico, Eastern Mediterranean Region, Saudi Arabia, Germany, United Kingdom, France, Netherlands, China, India, Indonesia, Singapore, South Korea, Taiwan and the UAE. Each request to an overseas office is tracked separately so a company may have multiple Work Orders.

- **Export Actions**: Export Actions were tracked at 103. Export Actions is defined as counseling successes: traveling to market, participation in overseas trade shows or missions, meeting with prospective customers overseas and signing an agent or distributor. Export Actions for this reporting period were dominated by company participation in trade shows (19) and meeting with potential foreign buyers (72).

- **Active export companies**: Conducted 258 counseling sessions including new client outreach regarding export assistance service; Export Compliance and Audit Procedures, Export Documentation, and the Global Assistance (GAP) Program, follow-up of work orders/market research reports, trade show participation and international travel assistance.

- **Seminars**: North Central Export hosted a Conflict Minerals webinar to interested companies. Andrew Noble, Esquire, at Meyer, Unkovic & Scott, LLP in Pittsburgh was the speaker. Eighteen companies participated in the event.

- **Seminars**: North Central Export hosted the “16th Annual Bringing the World to You.” This annual event, also known as PIW, facilitated one-on-one meetings between companies and representatives from the Pennsylvania Overseas Office Network. Sixteen of the Overseas Offices were in attendance. Eighteen representatives from 16 companies participated for a total of 97 appointments.

- **The Export Program**: The Export Program, in cooperation with the North Central Workforce Investment Board and AHUG, hosted a Phytosanitary Certificate Seminar on October 30, 2014, in Brookville. Steffan Luetchau of USDA/APHIS and Dana Rhodes of PA Agriculture addressed lumber/plant export regulations. Thirty individuals representing companies and PREP Partners participated in the seminar. This event was funded by the North Central WIB’s Wood Industry Partnership.

- **The Export Program**: The Export Program was provided the opportunity to support the Procurement Program in the hosting of the recent Community Outreach Open House featuring Layne Christensen Company, in cooperation with Congressman Glenn “GT” Thompson’s Office. The event, held on November 20, offered a presentation by the Layne Christensen Company, which was awarded a $132.5 million contract for the East Branch Dam Cutoff Wall Construction Project by the U.S. Army Corps of Engineers.

Note 1: Funds fully expended with final approval of Round 5 projects
Note 2: All applicants were given to June 20, 2014 to send in all final reimbursement requests. Still chasing down documentation and invoices from McKean County Conservation District

- **Continued managing regional Greenway Program**: DCNR Projects Rounds 1-4 – Must be closed by December 30, 2015

**DCNR Projects Currently Under Contract**

<table>
<thead>
<tr>
<th>Approved Projects</th>
<th>Reimbursements requested to date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>$300,000.00</td>
<td>$204,942.74</td>
</tr>
</tbody>
</table>

| Note 1: Balance of funds will be utilized by Shawmut Trail Development Project from Round 1 per DCNR |
MISSION/PROGRAM CHARGE

The mission of the North Central Enterprise Development Program is to foster economic vitality of the six-county area through a comprehensive regional economic development strategy—a strategy that focuses upon needs and potential opportunities that will result in improving the existing economic base and creating opportunities for new growth to enhance the overall quality of life in the region.

To achieve this mission, a private sector-oriented program was developed to provide the opportunities for growth by way of direct assistance in increasing market share, low-interest loans, access to space, and access to technologies.

ORGANIZATIONAL/DEPARTMENT GOALS

- Promote the resources and assistance available to encourage and sustain economic growth
- Meet and exceed specific program compliance goals as identified in the various program contracts
- Collaborate and coordinate program activities with local and regional economic development entities
- Identify and pursue opportunities that will expand and/or enhance current programs to benefit growth
- Respond to private sector needs that encourage the creation or retention of family-sustaining jobs
- Disseminate information, provide training/education information and promote seminars to keep industry sectors current on relative data
- Provide a desirable work environment and promote employee excellence to address the goals and objectives of the Regional Action Strategy and Strategic Plan

PROGRAMS/ACTIVITIES

- **Loan Assistance Program** – Provide access to low-interest loans and packaging loan assistance to address capitalization requirements.
- **Export Program** – Provide assistance to companies that are new to exporting and new to export markets and access to overseas markets to expand customer base of existing businesses within the region.
- **Procurement Program** – Provide assistance to companies to capitalize on opportunities to sell goods and services to the Department of Defense, Federal and State governments.

KEY ACTIVITIES/OUTCOMES FOR THIS PERIOD

**Loan/Finance Assistance** - Maintained active loan portfolio of 257 loans representing $23,981,915.36 in financing from all funds.

- Eighteen loans were closed totaling $1,613,500 in financing.
- Private sector leverage was $2,462,000.
- New jobs created were 22 with 228 retained jobs.
- Eight companies continue with the “At-Risk” Business Program.
- Five loans were satisfied.
- One foreclosure action was pursued and two bankruptcy cases are pending liquidation or re-organization. These three legal actions represent a closed business in Potter County, an operating business in McKean County, and an operating business in Elk County.
- Staff attended the Pennsylvania Economic Development Association training conference in October and the Economic Development Finance training conference in December. This training is required of our Certified Provider status.

**Loans Approved and Closed during the July—December 2014 reporting period:**

<table>
<thead>
<tr>
<th>Company Name</th>
<th>County</th>
<th>Amount</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tripe H Pipe &amp; Mechanical, Inc.</td>
<td>Elk County</td>
<td>$100,000</td>
<td>EDA</td>
</tr>
<tr>
<td>Vision Quality Components, Inc.</td>
<td>Clearfield County</td>
<td>$200,000</td>
<td>EDA/IRP</td>
</tr>
<tr>
<td>Secco Designs, Inc.</td>
<td>Elk County</td>
<td>$ 22,000</td>
<td>IRP</td>
</tr>
<tr>
<td>Wilcox Tannery House</td>
<td>Elk County</td>
<td>$ 66,000</td>
<td>IRP</td>
</tr>
<tr>
<td>Minich Trucking</td>
<td>Jefferson County</td>
<td>$ 41,000</td>
<td>IRP</td>
</tr>
<tr>
<td>Penn Pallet, Inc.</td>
<td>Elk and Clearfield</td>
<td>$250,000</td>
<td>EDA/IRP</td>
</tr>
<tr>
<td>P/M National Inc.</td>
<td>Elk County</td>
<td>$160,000</td>
<td>EDA/IRP</td>
</tr>
<tr>
<td>Innovative Sintered Metals, Inc.</td>
<td>Elk County</td>
<td>$400,000</td>
<td>ARC/IRP</td>
</tr>
<tr>
<td>B &amp; T Contractors, Inc.</td>
<td>McKeans County</td>
<td>$ 39,500</td>
<td>IRP</td>
</tr>
<tr>
<td>Hydro Spray Wash Systems, Inc.</td>
<td>Clearfield County</td>
<td>$100,000</td>
<td>ARC</td>
</tr>
<tr>
<td>International Cartridge Corporation</td>
<td>Jefferson County</td>
<td>$235,000</td>
<td>ARC/EDA</td>
</tr>
</tbody>
</table>

Total Project Loans $1,613,500